



Wednesday, June 17th, 2026 Meeting

8:00 a.m. Open Networking / 8:15 a.m. Meeting at The Daily Brew, Westby WI

Mark McCraw

Leadership Team:

Courtney Havel, President
Linda Schulte, Vice President
Hailey Nerison, Secretary
Katie Helseth, Treasurer

Membership Committee:

Sara Rudie
Jason Stuemppes
Steve (Cowboy) Pauloski

Visitor Hosts:

Mary Daines
Rod Engh
Jan Hesson

Referral Education:

Scott Kring
Steve Peterson

Scholarship Committee:

Mary Daines
Rod Engh
Jan Hesson

Media Committee:

Autumn Brandau
Maja Grinsted Hillegass
Steve Peterson

Social Committee:

Ryan Lium
Dan Lee
Jason Stuemppes

Growth Committee:

Linda Schulte

Meeting Agenda – [Click here to join the meeting via Zoom.](#)

- 8:00 Open Networking – Come early and mingle with your fellow members.
- 8:15 President's Welcome – Introduce leadership team and recognize other member responsibilities.
- 8:16 Members' 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.
- 8:34 New Member & Visitor Welcome
- 8:35 Visitors' 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.
- 8:38 Referral Education: Steve Peterson or Scott Kring
- 8:43 Vice President's Report: Linda Schulte \$_____ closed business year-to-date
____ referrals, ____ closed business mentions & ____ testimonials last week
- 8:45 Secretary's Report: Hailey Nerison Upcoming 10-Minute Schedule:
June 17th- Jan Hesson, Daily Brew
June 24th- 1:1 Conversations
- 8:47 Introduction of Today's Speaker
- 8:50 10-Minute Business Spotlight Speaker: Jan Hesson, Daily Brew
- 9:00 30-Second Referrals & Testimonials – Please share one of the following: I have ____ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.
- 9:10 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of \$20.
- 9:11 Community Events & Announcements
- 9:15 Adjourn

Member List:

Abacus Answers LLC – Mark McCraw
Bethel Home & Services – Courtney Havel
Birch Point Distillery – Scott Kring
Cade Financial Services – Rod Engh
Connelly Law Office- Kevin Connelly
Daily Brew Co. – Jan Hesson
Eagle Title Co. – Sara Rudie
Embroidery & More – Mary Daines
Fleming Insurance Agency – Ryan Lium

Jason Ray Photography – Jason Stuempges
 Leer Wood Products – Steve Pauloski
 NextHome Prime Real Estate – Autumn Brandau
 PowerMedic – Maja Grinsted Hillegass
 River Bank – Katie Helseth
 The Wild Cowpoke Co – Hailey Nerison
 Top Dog Marketing – Steve Peterson
 Valley Fudge & Candy – Linda Schulte
 608 Plumbing & Heating – Dan Lee

60-Second Introduction & Referral Request Notes:

[illegible]**Referral Education Notes:**

Business Spotlight Speaker Notes:
