



Wednesday, January 22, 2025 Meeting

Leadership Team:

Maja Grinsted Hillegass, President
Sara Rudie, Vice President
Courtney Havel, Secretary
Katie Helseth, Treasurer

Referral Education:

Dan Lee
Mark McCraw
Linda Schulte

Visitor Hosts:

Mary Daines
Jan Hessen

Social Committee:

Rod Engh
Ryan Lium
Jason Stuemppes

Membership Committee:

Ryan Lium
Steve Pauloski
Jason Stuemppes

Media Committee:

Autumn Brandau
Maja Grinsted Hillegass

Scholarship Committee:

Mary Daines
Rod Engh
Jan Hessen

Meeting Agenda – UPDATED Zoom Link: <https://us06web.zoom.us/j/81463261339?pwd=agX0mY7vOYIFn8yaXmUPMjr3jL61h.1>

- 8:00 Open Networking – Come early and mingle with your fellow members.
- 8:15 President's Welcome – Introduce leadership team and recognize other member responsibilities.
- 8:18 Visitor & New Member Welcome
- 8:19 Referral Education
- 8:24 Members' 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.
- 8:44 Visitors' 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.
- 8:49 Vice President's Report: \$_____ closed business year-to-date
____ referrals, ____ closed business mentions & ____ testimonials last week
- 8:51 Treasurer's Report: \$_____ currently in PRN's checking account
Renewing Member Recognition & Reminders
- 8:53 Secretary's Report: Upcoming Speaker Notes
Jan. 29 – 1:1 Conversations
Feb. 5 – Terry Stluka, Stluka Construction II
Feb. 12 – Jason Stuemppes, Jason Ray Photography
Feb. 19 – Ryan Lium, Independent Insurance Agent
- 8:56 10-Minute Business Spotlight Speaker: **Mary Daines, Embroidery & More**
- 9:06 Referrals & Testimonials – Please have one of the following for the day: I have ____ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.
- 9:15 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of \$20.
- 9:17 Growth Discussion
- 9:21 Announcements and Club Discussion Items
- 9:25 Adjourn

