



Wednesday, September 24, 2025 Meeting

8:00 a.m. Open Networking / 8:15 a.m. Meeting at Daily Brew Co., Westby

Leadership Team:

Maja Grinsted Hillegass, President
Sara Rudie, Vice President
Courtney Havel, Secretary
Katie Helseth, Treasurer

Referral Education:

Dan Lee
Mark McCraw
Linda Schulte

Visitor Hosts:

Mary Daines
Jan Hesson

Social Committee:

Rod Engh
Ryan Lium
Jason Stuemppes

Membership Committee:

Ryan Lium
Steve Pauloski
Jason Stuemppes

Media Committee:

Autumn Brandau
Maja Grinsted Hillegass
Steve Peterson

Scholarship Committee:

Mary Daines
Rod Engh
Jan Hesson

Meeting Agenda - [Click here to join the meeting via Zoom.](#)

- 8:00 Open Networking – Come early and mingle with your fellow members.
- 8:15 President’s Welcome – Introduce leadership team and recognize other member responsibilities.
- 8:16 Members’ 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.
- 8:34 New Member & Visitor Welcome
- 8:35 Visitors’ 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.
- 8:38 Referral Education
- 8:43 Vice President’s Report: \$_____ closed business year-to-date
____ referrals, ____ closed business mentions & ____ testimonials last week
- 8:45 Secretary’s Report: Upcoming 10-Minute Schedule:
Oct. 1 – Jude & Ignacia Steers, Coon Bali Yoga Oct. 15 –
(At CBY, 117 South Main Street, Viroqua) Oct. 22 –
Oct. 8 – Oct. 29 –
- 8:47 Selection of 1:1 Conversation Partners
- 8:50 1:1 Conversations
- 9:00 30-Second Referrals & Testimonials – Please share one of the following: I have ____ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.
- 9:10 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of \$20.
- 9:11 Community Events & Announcements
- 9:15 Adjourn

