



Wednesday, May 20th, 2026 Meeting

8:00 a.m. Open Networking / 8:15 a.m. Meeting at The Daily Brew, Westby WI

Mark McCraw

Leadership Team:

Courtney Havel, President
Linda Schulte, Vice President
Hailey Nerison, Secretary
Katie Helseth, Treasurer

Membership Committee:

Sara Rudie
Jason Stuemppes
Steve (Cowboy) Pauloski

Visitor Hosts:

Mary Daines
Rod Engh
Jan Hesson

Referral Education:

Scott Kring
Steve Peterson

Scholarship Committee:

Mary Daines
Rod Engh
Jan Hesson

Media Committee:

Autumn Brandau
Maja Grinsted Hillegass
Steve Peterson

Social Committee:

Ryan Lium
Dan Lee
Jason Stuemppes

Growth Committee:

Linda Schulte

Meeting Agenda - [Click here to join the meeting via Zoom.](#)

- 8:00 Open Networking – Come early and mingle with your fellow members.
- 8:15 President's Welcome – Introduce leadership team and recognize other member responsibilities.
- 8:16 Members' 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.
- 8:34 New Member & Visitor Welcome
- 8:35 Visitors' 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.
- 8:38 Referral Education: Steve Peterson or Scott Kring
- 8:43 Vice President's Report: Linda Schulte \$_____ closed business year-to-date
____ referrals, ____ closed business mentions & ____ testimonials last week
- 8:45 Secretary's Report: Hailey Nerison Upcoming 10-Minute Schedule:
May 20th- Linda Schulte, Valley Fudge and Candy
May 27th- 1:1 Conversations
- 8:47 Introduction of Today's Speaker
- 8:50 10-Minute Business Spotlight Speaker: Linda Schulte, Valley Fudge and Candy
- 9:00 30-Second Referrals & Testimonials – Please share one of the following: I have ____ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.
- 9:10 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of \$20.
- 9:11 Community Events & Announcements
- 9:15 Adjourn

Member List:

Abacus Answers LLC – Mark McCraw
Bethel Home & Services – Courtney Havel
Birch Point Distillery – Scott Kring
Cade Financial Services – Rod Engh
Connelly Law Office- Kevin Connelly
Daily Brew Co. – Jan Hesson
Eagle Title Co. – Sara Rudie
Embroidery & More – Mary Daines
Fleming Insurance Agency – Ryan Lium

Jason Ray Photography – Jason Stuempges
 Leer Wood Products – Steve Pauloski
 NextHome Prime Real Estate – Autumn Brandau
 PowerMedic – Maja Grinsted Hillegass
 River Bank – Katie Helseth
 The Wild Cowpoke Co – Hailey Nerison
 Top Dog Marketing – Steve Peterson
 Valley Fudge & Candy – Linda Schulte
 608 Plumbing & Heating – Dan Lee

60-Second Introduction & Referral Request Notes:

This image shows a single sheet of white paper with horizontal blue ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.**Referral Education Notes:**

Business Spotlight Speaker Notes:
