PREMIER REFERRAL NETWORK
Business Networking in Western Wisconsin

Wednesday, January 14, 2026 Meeting

8:00 a.m. Open Networking / 8:15 a.m. Meeting at Daily Brew Co., Westby

Leadership Team:
Courtney Havel, President
Linda Schulte, Vice President
Hailey Nerison, Secretary
Katie Helseth, Treasurer

Membership Committee:
Sara Rudie
Jason Stuempges
Steve (Cowboy) Pauloski

Visitor Hosts:
Mary Daines
Rod Engh
Jan Hesson

Referral Education:
Scott Kring
Steve Peterson

Scholarship Committee:
Mary Daines
Rod Engh
Jan Hesson
Mark McCraw

Media Committee:
Autumn Brandau
Maja Grinsted Hillegass
Steve Peterson

Social Committee:
Ryan Lium
Dan Lee
Jude Steers
Jason Stuempges

Growth Committee:
Linda Schulte
Jude Steers

Meeting Agenda – Click here to join the meeting via Zoom.

8:00 Open Networking – Come early and mingle with your fellow members.

8:15 President's Welcome – Introduce leadership team and recognize other member responsibilities.

8:16 Members' 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.

8:34 New Member & Visitor Welcome

8:35 Visitors' 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.

8:38 Referral Education

8:43 Vice President's Report: $_____ closed business year-to-date
_____ referrals, _____ closed business mentions & _____ testimonials last week

8:45 Secretary's Report: Hailey Nerison

Upcoming 10-Minute Schedule:
Jan. 14- Autumn Brandau, Next Home Prime Real Estate
Jan. 21- Steve Pauloski, Leer Wood Products
Jan. 28 – 1:1 Conversations

8:47 Introduction of Today's Speaker

8:50 10-Minute Business Spotlight Speaker: Autumn Brandau, Nexthome Prime Real Estate

9:00 30-Second Referrals & Testimonials – Please share one of the following: I have ___ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.

9:10 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of $20.

9:11 Community Events & Announcements

9:15 Adjourn

Member List:

Abacus Answers LLC – Mark McCraw
Bethel Home & Services – Courtney Havel
Birch Point Distillery – Scott Kring
Cade Financial Services – Rod Engh
Connelly Law Office- Kevin Connelly
Coon Bali Yoga – Jude Steers
Daily Brew Co. – Jan Hesson
Eagle Title Co. – Sara Rudie
Embroidery & More – Mary Daines
Fleming Insurance Agency – Ryan Lium
Jason Ray Photography – Jason Stuempges
Leer Wood Products – Steve Pauloski
NextHome Prime Real Estate – Autumn Brandau
PowerMedic – Maja Grinsted Hillegass
River Bank – Katie Helseth
The Wild Cowpoke Co – Hailey Nerison
Top Dog Marketing – Steve Peterson
Valley Fudge & Candy – Linda Schulte
608 Plumbing & Heating – Dan Lee

60-Second Introduction & Referral Request Notes:

Referral Education Notes:

Business Spotlight Speaker Notes: