



Wednesday, October 15th, 2025 Meeting

8:00 a.m. Open Networking / 8:15 a.m. Meeting at Daily Brew Co., Westby

Leadership Team:

Courtney Havel, President
 Linda Schulte, Vice President
 Hailey Nerison, Secretary
 Katie Helseth, Treasurer

Membership Committee:

Sara Rudie
 Jason Stuempges
 Steve (Cowboy) Pauloski

Visitor Hosts:

Mary Daines
 Rod Engh
 Jan Hesson

Referral Education:

Scott Kring
 Steve Peterson

Scholarship Committee:

Mary Daines
 Rod Engh
 Jan Hesson
 Mark McCraw

Media Committee:

Autumn Brandau
 Maja Grinsted Hillegass
 Steve Peterson

Social Committee:

Ryan Lium
 Dan Lee
 Jude Steers
 Jason Stuempges

Growth Committee:

Linda Schulte
 Jude Steers

Meeting Agenda - [Click here to join the meeting via Zoom.](#)

- 8:00 Open Networking – Come early and mingle with your fellow members.
- 8:15 President’s Welcome – Introduce leadership team and recognize other member responsibilities.
- 8:16 Members’ 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.
- 8:34 New Member & Visitor Welcome
- 8:35 Visitors’ 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.
- 8:38 Referral Education
- 8:43 Vice President’s Report: \$_____ closed business year-to-date
 ____ referrals, ____ closed business mentions & ____ testimonials last week
- 8:45 Secretary’s Report: Upcoming 10-Minute Schedule:
 Oct. 15 – Katie Helseth, River Bank Oct. 29 – 1:1 Conversations
 Oct. 22 – Maja Grinsted Hillegass, PowerMedic Nov. 5 –
- 8:47 Introduction of Today’s Speaker
- 8:50 10-Minute Business Spotlight Speaker: **Katie Helseth, Riverbank**
- 9:00 30-Second Referrals & Testimonials – Please share one of the following: I have ____ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.
- 9:10 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of \$20.
- 9:11 Community Events & Announcements
- 9:15 Adjourn

