



## Wednesday, January 8, 2025 Meeting

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### Leadership Team:

Maja Grinsted Hillegass, President  
Sara Rudie, Vice President  
Courtney Havel, Secretary  
Katie Helseth, Treasurer

### Referral Education:

Dan Lee  
Mark McCraw  
Linda Schulte

### Visitor Hosts:

Mary Daines  
Jan Hessen

### Social Committee:

Rod Engh  
Ryan Lium  
Jason Stuemppes

### Membership Committee:

Ryan Lium  
Steve Pauloski  
Jason Stuemppes

### Media Committee:

Autumn Brandau  
Maja Grinsted Hillegass

### Scholarship Committee:

Mary Daines  
Rod Engh  
Jan Hessen

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### Meeting Agenda – UPDATED Zoom Link: <https://us06web.zoom.us/j/81463261339?pwd=agX0mY7vOYIFn8yaXmUPMjr3jJL61h.1>

- 8:00 Open Networking – Come early and mingle with your fellow members.
- 8:15 President's Welcome – Introduce leadership team and recognize other member responsibilities.
- 8:18 Visitor & New Member Welcome
- 8:19 Referral Education / 1st Wednesday Referral Reality Check
- 8:24 Members' 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.
- 8:44 Visitors' 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.
- 8:49 Vice President's Report: \$\_\_\_\_\_ closed business year-to-date  
\_\_\_\_ referrals, \_\_\_\_ closed business mentions & \_\_\_\_ testimonials last week
- 8:51 Treasurer's Report: \$\_\_\_\_\_ currently in PRN's checking account  
Renewing Member Recognition & Reminders
- 8:53 Secretary's Report: Upcoming Speaker Notes  
Jan. 15 – Sara Rudie, Eagle Title Co. Jan. 29 – 1:1s  
Jan. 22 – Mary Daines, Embroidery & More Feb. 5 –
- 8:56 10-Minute Business Spotlight Speaker: **Courtney Havel, Bethel Home & Services**
- 9:06 Referrals & Testimonials – Please have one of the following for the day: I have \_\_\_\_ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.
- 9:15 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of \$20.
- 9:17 Growth Discussion
- 9:21 Announcements and Club Discussion Items
- 9:25 Adjourn

