



## Wednesday, June 18, 2025 Meeting

8:00 a.m. Open Networking / 8:15 a.m. Meeting at Daily Brew Co., Westby

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### Leadership Team:

Maja Grinsted Hillegass, President  
Sara Rudie, Vice President  
Courtney Havel, Secretary  
Katie Helseth, Treasurer

### Referral Education:

Dan Lee  
Mark McCraw  
Linda Schulte

### Visitor Hosts:

Mary Daines  
Jan Hesson

### Social Committee:

Rod Engh  
Ryan Lium  
Jason Stuempeges

### Membership Committee:

Ryan Lium  
Steve Pauloski  
Jason Stuempeges

### Media Committee:

Autumn Brandau  
Maja Grinsted Hillegass  
Steve Peterson

### Scholarship Committee:

Mary Daines  
Rod Engh  
Jan Hesson

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### Meeting Agenda – Zoom Link: <https://us06web.zoom.us/j/81463261339?pwd=agX0mY7vOYIFn8yaXmUPMjr3jLL61h.1>

- 8:00 Open Networking – Come early and mingle with your fellow members.
- 8:15 President's Welcome – Introduce leadership team and recognize other member responsibilities.
- 8:16 Members' 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.
- 8:34 New Member & Visitor Welcome
- 8:35 Visitors' 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.
- 8:38 Referral Education
- 8:43 Vice President's Report: \$ \_\_\_\_\_ closed business year-to-date  
\_\_\_\_ referrals, \_\_\_\_ closed business mentions & \_\_\_\_ testimonials last week
- 8:45 Secretary's Report: Upcoming 10-Minute Schedule:  
June 25 – 1:1 Conversations  
July 2 – Steve Pauloski, Leer Wood Products  
July 9 – Sara Rudie, Eagle Title Co.
- 8:47 Introduction of Today's Speaker
- 8:50 10-Minute Business Spotlight Speaker: Mark McCraw, Abacus Answers LLC
- 9:00 30-Second Referrals & Testimonials – Please share one of the following: I have \_\_\_\_ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.
- 9:10 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of \$20.
- 9:11 Community Events & Announcements
- 9:15 Adjourn

