



Wednesday, December 10, 2025 Meeting

8:00 a.m. Open Networking / 8:15 a.m. Meeting at Daily Brew Co., Westby

Leadership Team:

Courtney Havel, President
Linda Schulte, Vice President
Hailey Nerison, Secretary
Katie Helseth, Treasurer

Membership Committee:

Sara Rudie
Jason Stuempges
Steve (Cowboy) Pauloski

Visitor Hosts:

Mary Daines
Rod Engh
Jan Hesson

Referral Education:

Scott Kring
Steve Peterson

Scholarship Committee:

Mary Daines
Rod Engh
Jan Hesson
Mark McCraw

Media Committee:

Autumn Brandau
Maja Grinsted Hillegass
Steve Peterson

Social Committee:

Ryan Lium
Dan Lee
Jude Steers
Jason Stuempges

Growth Committee:

Linda Schulte
Jude Steers

Meeting Agenda - [Click here to join the meeting via Zoom.](#)

- 8:00 Open Networking – Come early and mingle with your fellow members.
- 8:15 President’s Welcome – Introduce leadership team and recognize other member responsibilities.
- 8:16 Members’ 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.
- 8:34 New Member & Visitor Welcome
- 8:35 Visitors’ 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.
- 8:38 Referral Education
- 8:43 Vice President’s Report: \$_____ closed business year-to-date
____ referrals, ____ closed business mentions & ____ testimonials last week
- 8:45 Secretary’s Report: Hailey Nerison Upcoming 10-Minute Schedule:
Dec. 10- Rod Engh, Cade Financial Service
Dec. 17- Autumn Brandau, NextHome Prime Real Estate
Dec. 24- NO MEETING, Christmas Eve
Dec. 31- NO MEETING, New Years Eve
- 8:47 Introduction of Today’s Speaker
- 8:50 10-Minute Business Spotlight Speaker: Rod Engh, Cade Financial Service
- 9:00 30-Second Referrals & Testimonials – Please share one of the following: I have ____ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.
- 9:05 *** Scholarship Discussion***
- 9:10 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of \$20.
- 9:11 Community Events & Announcements

