



## Wednesday, December 17, 2025 Meeting

8:00 a.m. Open Networking / 8:15 a.m. Meeting at Daily Brew Co., Westby

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### Leadership Team:

Courtney Havel, President  
Linda Schulte, Vice President  
Hailey Nerison, Secretary  
Katie Helseth, Treasurer

### Membership Committee:

Sara Rudie  
Jason Stuemppes  
Steve (Cowboy) Pauloski

### Visitor Hosts:

Mary Daines  
Rod Engh  
Jan Hesson

### Referral Education:

Scott Kring  
Steve Peterson

### Scholarship Committee:

Mary Daines  
Rod Engh  
Jan Hesson  
Mark McCraw

### Media Committee:

Autumn Brandau  
Maja Grinsted Hillegass  
Steve Peterson

### Social Committee:

Ryan Lium  
Dan Lee  
Jude Steers  
Jason Stuemppes

### Growth Committee:

Linda Schulte  
Jude Steers

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## Meeting Agenda - [Click here to join the meeting via Zoom.](#)

- 8:00 Open Networking – Come early and mingle with your fellow members.
- 8:15 President’s Welcome – Introduce leadership team and recognize other member responsibilities.
- 8:16 Members’ 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.
- 8:34 New Member & Visitor Welcome
- 8:35 Visitors’ 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.
- 8:38 Referral Education
- 8:43 Vice President’s Report: \$\_\_\_\_\_ closed business year-to-date  
\_\_\_\_ referrals, \_\_\_\_ closed business mentions & \_\_\_\_ testimonials last week
- 8:45 Secretary’s Report: Hailey Nerison                      Upcoming 10-Minute Schedule:  
Dec. 17- Autumn Brandau, Nexthome Prime Real Estate  
Dec. 24- Christmas Eve, NO MEETING  
Dec. 31- New Years Eve, NO MEETING
- 8:47 Introduction of Today’s Speaker
- 8:50 10-Minute Business Spotlight Speaker: Autumn Brandau, Nexthome Prime Real Estate
- 9:00 30-Second Referrals & Testimonials – Please share one of the following: I have \_\_\_\_ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.
- 9:05 **\*\*Scholarship Discussion\*\***
- 9:10 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of \$20.
- 9:11 Community Events & Announcements
- 9:15 Adjourn

