PREMIER REFERRAL NETWORK
Business Networking in Western Wisconsin

# Wednesday, January 29, 2025 Meeting

**Leadership Team:**
Maja Grinsted Hillegass, President
Sara Rudie, Vice President
Courtney Havel, Secretary
Katie Helseth, Treasurer

**Referral Education:**
Dan Lee
Mark McCraw
Linda Schulte

**Visitor Hosts:**
Mary Daines
Jan Hessen

**Social Committee:**
Rod Engh
Ryan Lium
Jason Stuempges

**Membership Committee:**
Ryan Lium
Steve Pauloski
Jason Stuempges

**Media Committee:**
Autumn Brandau
Maja Grinsted Hillegas

**Scholarship Committee:**
Mary Daines
Rod Engh
Jan Hessen

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## Meeting Agenda – *UPDATED Zoom Link: https://us06web.zoom.us/j/81463261339?pwd=agX0mY7vOYIFn8yaXmUPMjr3jIL61h.1*

8:00 Open Networking – Come early and mingle with your fellow members.

8:15 President's Welcome – Introduce leadership team and recognize other member responsibilities.

8:17 New Member & Visitor Welcome

8:18 Referral Education

8:23 Members' 60-Second Introduction & Referral Request – All members should introduce themselves, briefly describe their profession/business and ask for a specific referral for the week. Space is provided on the back of this page to take notes.

8:43 Visitors' 60-Second Introduction & Referral Request – All visitors are welcome to introduce themselves, describe their profession/business and expand on what a good referral might be for their business.

8:48 Vice President's Report: $_____ closed business year-to-date
_____ referrals, _____ closed business mentions & _____ testimonials last week

8:50 Treasurer's Report: $_____ currently in PRN's checking account
Renewing Member Recognition & Reminders

8:52 Secretary's Report: Upcoming Speaker Notes
Feb. 5 – Terry Stluka, Stluka Construction II
Feb. 12 – Jason Stuempges, Jason Ray Photography
Feb. 19 – Ryan Lium, Independent Insurance Agent
Feb. 26 – 1:1 Conversations

8:55 **1:1 Conversations**

9:05 Referrals & Testimonials – Please have one of the following for the day: I have ___ referrals. / I have closed business to report. / I have a testimonial. / I have a success I would like to share.

9:15 Door Prize Drawing – A gift from the Business Spotlight Speaker is given to one lucky referral/close of business participant. The gift should have an approximate value of $20.

9:17 Growth Discussion

9:20 Announcements and Club Discussion Items

9:25 Adjourn

**Member List:**

Abacus Answers, LLC – Mark McCraw
Bethel Home & Services – Courtney Havel
Birch Point Distillery – Scott Kring
Cade Financial Services – Rod Engh
Daily Brew Co. – Jan Hesson
Eagle Title Co. – Sara Rudie
Embroidery & More – Mary Daines
Independent Insurance Agent – Ryan Lium
Jason Ray Photography – Jason Stuempges
Leer Wood Products – Steve Pauloski
NextHome Prime Real Estate – Autumn Brandau
PowerMedic – Maja Grinsted Hillegass
River Bank – Katie Helseth
Stluka Construction II – Terry Stluka
Valley Fudge & Candy – Linda Schulte
608 Plumbing & Heating – Dan Lee

**Referral Education Notes:**

**60-Second Introduction & Referral Request Notes:**

**1:1 Conversation Notes:**